

Résumé (CV)

Date: 25.02.2020



Personal data:

Name: Bjarne Voldnes

Bert date: 26.09.1960

Married to Idunn Dyrhaug Voldnes, 3 children (adults)

Mob: 90834491

Work experience:

18 – Now Chairman – Sana Oris Tannklinikk AS

13 – Now BV Consult AS – Senior Advisor Business development /management for hire

10 - 13 SafeRoad AS. - Vice President – Business Development.

10 - 12 Ørsta Marina Systems AS - Board member

06 - 10 Marina Systeme GmbH - Geschäftsfürer 2

04 - 10 Flytpontoner i Sverige AB - Board Member in

03 - 10 Ørsta Marina Systems AS, Managing Director (after establishing the Company)

03 – 03 BV Consult – Senior Advisor / Hired in to Ørsta Stål AS dep Marina as sales manager

96 – 03 Ulstein Ship Yard - Yard development Manager.

89 – 96 Ulstein Ship Yard. Sales dep. System development & implementation.

83 - 89 ABB Industry Offshore – Safety systems.

- Product Manager (system strategist) from Jan 88
- Quotation and delivery responsible from 87,
- Project Manager from 85,
- Engineer

79 - 80 Ulstein Ship Yard – Electrical dep.

77 - 78 Melshorn - Fishing Wessel – Crew, 1year

76 - 77 Entrepreneurs - worker

Education:

09 Nordvest Forum: Change management (“Ledelse I forandring”).

84 - 87 BI - Oslo, Business and administration – Business economist (1 year)

81 - 83 Ålesund University College, Engineer - Electronic/Automation (engineer, 2 years)

80 - 81 Preparatory course for the Engineer academy (1 year)

78 - 79 High school – Ørsta, Electrical Basic course (1 year)

Work languages: Norwegian, English.

Leisure activities:

Jogging, bicycle, Skiing, mountain trips and boating.

Hunting, dear and grouse

Mixed choir – singing tenor

BV-Invest AS –owner/Chairman/CEO

Sana Oris Tannklinikk – owner/Chairman

Short description:

Education. I finished a combined technical- /economical education, because I like to work with multi skill aspects and conceptual thinking.

For 7 years in ABB Industry Offshore. Worked as Engineer, Project manager, Quotation and delivery responsible, and finally as System strategist (Product Manager) for Safety systems (50% of the portfolio). We was WW responsible for the ABB Offshore segment. Wrote a handbook for how to configure redundant safety systems. Made market analyses and decision-papers for the decision to integrate the so called "Dual system" named by name ABB Master Safeguard (developed in Norway), into the ABB Master as a standard system. The system is now named 800XA-HY in ABB, and have had a successful introduction into many other business area in ABB.

For 13 years in Ulstein Verft AS. Overall responsible for the change program at the shipyard, This included the strategy process and handling a continuously portfolio of change projects. Started with studies of methods and new technology and continued as strategic investments and major cross-functional change projects. Implemented automated production lines for Pipe production and Steel profile production integrated with 3D CAD. Implemented systems, as 3D CAD, ERP, Project calculation systems, CRM and a Project system for progress and financial prognoses with deviations according to the WBS structure ("earned value" based). The largest BPR project was to develop the "General plan" outlining how to become a modern shipyard, based on the latest "Best practice" methods. Followed by a major cross-functional change project (UV2000+) for building major facilities according to the plan as new Dry dock, new Dock hall and reorganizing all outfitting activities.

For 7 years in Ørsta Marina Systems AS. – Was hired in to try to make the non-profitable Marina activity into profitable business. After 6 months as Sales Manager the board gave me the opportunity to bring the Marina activity into a new separate company as Managing Director. We achieved significant growth in turnover (from 30 to 120 mill) and improved results every year during 7 years from 0% to apx 15% which was among the top best in the SafeRoad group. We established subsidiaries in Sweden, Germany and Croatia. We achieved to be the market leader in Norway in quality and turnover, with a profit documented to be far above the all the competitors. This implied a complete restructuring and reorganising of all activities. Among the main contributors was systematic use of strategy processes, reorganizing and building up of marketing, sale and project organisation and developing new marketing, new quotation- and contract standards. New tools that fits the business model as new CRM, new Sales configurator and Project control tools. The last year we also developed a new product range for all the main products, with the name FUTURA.

For 3 years in SafeRoad AS. - Vice President - business development. This implied restructuring projects (mainly Germany and Poland) with major process analysis and "bench marking", followed by investment projects (Poland). Was a part of a project team developing general models for optimizing "operating capital" (OPEX), stock management and calculation tools for optimizing sourcing volume. Made also a guideline for product documentation.

For 7 years in BV Consult AS as Senior Advisor - Business Development. Latest deliveries has been:

1. Ulstein Verft: Hired as Program Manager (2 years). Developing new plans for the future long term investments, to improve the outfitting process and logistics. New buildings and rig facilities for improved logistics. Developed a new concept (working prototype) for automatic generation and management of work packages and kits.
2. Sana Oris Tannklinikk. Established a brand new special dental clinic. Strategic positioning process with analysis, forming Identity, Vision, Slogan and communication by WEB. Business plan, financing, Branding and ownership.

3. Invisible Connections AS. Strategic positioning process with analysis, forming Identity, Vision, Slogan and communication by rebranding, reprofiling, film, WEB and presentation.
4. Stadt Automation AS : Strategic positioning process with analysis, forming Identity, Vision, Slogan and communication by re-branding, re-profiling, film and presentation.
5. Frøystad AS: Strategic positioning process with analysis, forming Identity, Vision, Slogan and communication by, film and presentation.
6. John Gjerde AS II: Strategic positioning process with analysis, forming Identity, Vision, Slogan and entire communication by rebranding, reprofiling, film, WEB, presentation, exhibition, new product brochures
7. Kværner Stord AS, Engineering, procurement and Construction (EPC) of Offshore platforms. New overall General plans, outlining new “best practice” yard facilities and buildings to improve the yard building methods. Large investments in steps.
8. GMC Yard AS, a Ship repair Yard. – Challenge: To improve profit and delivery time in the ship repair projects. Delivered business analysis, new project management model, new set up for the organization and specification to set up the ERP systems.
9. Metizoft AS, providing turnkey Green Passport / IHM (Inventory of Hazardous Materials) solutions to shipyards, ship-owners, suppliers. Challenge: To improve the profitability of the business. Delivered business analysis, Strategy process, Project model, Tool requirements specifications and some Administrative set up.
10. John Gjerde AS, providing “Tank air head vent check valves”. Challenge: To improve develop sustainable long-term strategies and profitability. Delivered business analysis, strategy process and new marketing concept and a strategic positioning project (ongoing).
11. Safe hose AS - Product development. Mechanical, electrical, hydraulic solution.

Summary:

This background have given me a wide and deep experience in following:

- a) Managerial skills: Managing director, Change Manager/Program manager, Market manager, Department manager piping, Project manager - deliveries and development, Quotation and delivery manager, System strategist/Product Manager, Chairman, Board member, Geshäftsfürer 2 and Vice President -Business development.
- b) Strategic skills on executive level – about 20 years in using strategy process as a tool for major turnovers and improvements of business structure capital.
- c) Technical system understanding - System design and requirements specifications. Including integrations, CAD/CAM-ERP, logistics, Process supporting systems and automated production lines
- d) Procurement, especially requirement specifications and contracts.
- e) Business analysis, wide range.
- f) Commercial understanding – customize contract standards and agreements.
- g) Experience from several industries.

Legger ved attest fra siste arbeidsforhold før BV Consult

SAFEROAD

www.saferoad.com

Ørsta, 5. desember 2012

ATTEST

Bjarne Voldnes har jobbet i SafeRoad-konsernet fra 1. april 2003 til d.d.

Bjarne Voldnes var administrerende direktør i det heleide datterselskapet Ørsta Marina Systems AS fra 1. oktober 2003 til 1. mai 2010. Under Bjarnes ledelse hadde selskapet sterk vekst i omsetning og lønnsomhet. Han etablerte gode rutiner for effektiv prosjektledelse. Mot slutten av hans virketid ledet han arbeidet med nyutvikling av selskapets marinasystemer, med vesentlige innovasjoner for bedret funksjonalitet og visuelt uttrykk.

Fra 1. mai 2010 til dags dato har han vært tilknyttet konsernledelsen som VP Business Development. Han har i denne perioden blant annet arbeidet med optimalisering av konsernets produksjons- og logistikkstruktur.

Bjarne Voldnes er særs analytisk. Han er dessuten kreativ og innovativ og evner og tør å tenke på tvers av konvensjonelle oppfatninger. Bjarne er ærlig og oppriktig, og han har vært hardt arbeidende og lojal mot SafeRoad.

Vennlig hilsen



Jon Erik Engeset
Konsernsjef

Andre attester og karakterutskrifter leveres på forespørsel.